



NA319 | Cost Containment Strategies for General and Advanced Wound Care in LTC/SNF ..... 1

NA329 | Three Tactics to Fight Rising Costs in an ASC ..... 1

NA339 | Implementing a Surgical Robotic Program in Your ASC ..... 2

NA349 | Lessons Learned: Remodeling the McFarland Clinic Core Lab ..... 2

NA359 | Supply Chain: The Key to Successful Integrations ..... 2

NA369 | Intentional Neighboring: Improving Healthcare Outcomes and Social Awareness ..... 3

**Non-Acute Educational Session**

**NA319 | Cost Containment Strategies for General and Advanced Wound Care in LTC/SNF**

**Thursday, 8:00-8:30 a.m.**

**Avignon**

*Cathy Klofft, Provista Council member, Purchasing Supervisor, Pleasant Ridge Manor, Girard, Pa.*

*Amber Colburn, LPN, Infection Preventionist, Pleasant Ridge Manor, Girard, Pa.*

**Keywords:** Medicare Part B, Finance, Patient Outcomes

**Learning Objectives:**

- Identify factors that contribute to price increases in long-term care and skilled nursing facilities. (LTC/SNF).
- Explain successful strategies to reduce costs in long-term care and skilled nursing facilities.

**Overview:**

Cost containment is becoming more important with the many challenges LTC/SNF are facing around regulations, reimbursements and price increases across all categories. Medicare Part B providers can help mitigate costs that these facilities would otherwise have to absorb. Many dressings and treatments are covered by insurance based on the type and stage of wounds. Partnering with a provider can not only decrease spend but help nursing provide better care and optimize patient outcomes.

**Credit(s) available:** ACHE, CPHQ, IPCE, Nursing, Pharmacy, Physician

**NA329 | Three Tactics to Fight Rising Costs in an ASC**

**Thursday, 8:45-9:15 a.m.**

**Avignon**

*Amanda Burson, BS, Senior Director SCO, SCA Health, Hoover, Ala.*

**Keywords:** Finance, Supply Chain, Quality

**Learning Objectives:**

- Describe tactics to overcome barriers to lowering supply chain case costs.
- Discuss the execution of a successful tactics and best practices for supply chain cost management

**Overview:**

We will discuss three main tactics to support lowering costs in an ambulatory surgery center (ASC). These tactics will provide approaches to negotiate case cost and cost management best practices.

**Credit(s) available:** ACHE, CPHQ, IPCE, Nursing, Pharmacy, Physician

**NA339 | Implementing a Surgical Robotic Program in Your ASC**

**Thursday, 9:30-10:00 a.m.**

**Avignon**

*Tina Piotrowski, MBA, BSN, RN, CASC, CEO, Copper Ridge Surgery Center, Traverse City, Mich.*

**Keywords:** Finance, Business Planning, Patient Outcomes

**Learning Objectives:**

- Identify two financial factors in the development of a surgical robotic business plan.
- Explain two quality measures to track outcomes for a surgical robotic service line.

**Overview:**

This presentation will describe how a large, multispecialty ambulatory surgery center (ASC) effectively implemented a surgical robotic program aligned with improved patient outcomes and financial feasibility.

**Credit(s) available:** ACHE, CPHQ, IPCE, Nursing, Pharmacy, Physician

**NA349 | Lessons Learned: Remodeling the McFarland Clinic Core Lab**

**Thursday, 10:15-10:45 a.m.**

**Avignon**

*Kimberly K. Riley-Adams, DLM (ASCP), Director - Laboratory Services, McFarland Clinic, Ames, Iowa*

**Keywords:** Workplace, Workflow

**Learning Objectives:**

- Identify key factors to consider prior to starting a lab remodel.
- Outline use of staff when planning to remodel a laboratory space.

**Overview:**

This session will cover lessons learned while remodeling a 1990s lab to accommodate multiple highly complex laboratory analyzers — improving workflow in the process. The challenges, processes and experiences turned our dull and outdated carpeted lab into a bright, efficient and lean workspace.

**Credit(s) available:** ACHE, CPHQ, IPCE, Nursing, Pharmacy, Physician

**NA359 | Supply Chain: The Key to Successful Integrations**

**Thursday, 1:15-2:00 p.m.**

**Avignon**

*Larry Krueger, Director of Procurement, US Eye, Venice, Fla*

**Keywords:** Mergers, Acquisitions, Finance

**Learning Objectives:**

- Identify supply chain-related barriers related to acquisitions.
- Describe successful strategies to integrate supply chain activities following merger or acquisition.

**Overview:**

As a group, this panel has decades of healthcare experience and other supply chain-related industries. Across the business spectrum, integration after merger and acquisition (M&A) has become one of the most important projects a group can undertake. And while the financial side is generally the driver, supply chain is the most integral. The Harvard Business Review reported that between 70% and 90% of acquisitions fail.<sup>1</sup> The M&A trend is to quickly transition supply chain activities into the acquiring healthcare organization, but there are several pitfalls to consider before blindly absorbing supply chain functions. Some private-equity backed acquisition groups don't fully understand the importance of complete integration by ensuring supply chain is an integral part of the process. It is imperative for any acquisition group to understand the supply chain requirements, as well as the challenges, in performing a successful integration.

**Credit(s) available:** ACHE, CPHQ, IPCE, Nursing, Pharmacy, Physician

1. Don't make this common mistake. Harvard Business Review website. <https://hbr.org/2020/03/dont-make-this-common-ma-mistake>. Published March 16, 2020. Accessed June 8, 2023.

**NA369 | Intentional Neighboring: Improving Healthcare Outcomes and Social Awareness**

**Thursday, 2:15-3:00 p.m.**

**Avignon**

*Debra Ann King, PhD, Chief Executive Officer, Family C.A.R.E. Services, Greenville, SC*

*Channing Moss, MA, Resident in Counseling, Intern/Clinician, Family C.A.R.E. Services, Greenville, SC*

**Keywords:** Mental Health, Behavioral Health

**Learning Objectives:**

- Describe how to address aging in place, reducing isolation, and increasing awareness between health, environmental and personal factors.
- Identify options for affordable housing and community support.
- Explain how five design patterns are integral to addressing growing mental health issues.

**Overview:**

Today's societal problems are numerous — including the cost of healthcare, mental health challenges, the impact of financial distress, racial biases, income gaps, gun violence and a lack of compassionate care toward the end of life. Intentional communities are one way that such societal ills can be addressed. When faced with such a myriad of challenges in behavioral healthcare and counseling settings, our team of mental health providers, social workers and others often considers ways to address the long-term needs of our clients and

patients. Often the issue of housing comes up because it is the most expensive aspect of one's budget and when there is conflict in a family, residential issues become important to address. Intentional communities help us consider healthcare outcomes for vulnerable persons. For most conditions and diseases, a person's long-term health habits have the greatest influence on delaying and preventing physiological decline. As a joint venture (a nonprofit merging missions with for-profit entities), these communities help enhance positive healthcare outcomes by providing many of the elements that lead to improved long-term health.

**Credit(s) available:** ACHE, CPHQ, IPCE, Nursing, Pharmacy, Physician